



Guyren Frame*

BEc, DipEd, Grad Dip AF&I, MBA, Dip.MB

Senior Finance Broker

We are pleased to announce that we now offer our clients and professional network an in-house mortgage and finance broking service to complement our financial advisory services. In addition to offering traditional broking services, we are also able to offer a lending consultancy service, on a fee for service basis.

Our specialist lender is Guyren Frame, who has been in the banking industry since 1988, most recently as the State Manager for ING Bank (Australia) Limited in the ACT.

Guyren is one of the best qualified and most experienced lending specialists in the property industry, with an enviable track record. He is an accredited finance broker member of the MFAA and a member of the FOS external dispute resolution system.

Guyren is committed to the ACT market, having lived in Canberra since 1992, working closely with his clients on a long term basis. This experience has given Guyren considerable insight into the viability of future developments and projects and the best way to present such opportunities to potential lenders.

Guyren is now licenced through Australian Unity Personal Financial Services and will work with our team to provide specialist advice and the best rates for loans covering:

- Commercial properties
- Business loans
- Investment properties
- Residential properties
- Personal Loans
- Vehicle finance/leasing
- Building construction and development

In addition to extensive property industry experience, Guyren holds the following qualifications:

- Diploma of Finance and Mortgage Broking Management, *Kaplan Australia*
- Certificate IV in Finance and Mortgage Broking *Kaplan Australia*
- Diploma of Financial Planning, *Financial Planning Association*
- Master of Business Administration *University of New England (Dux out of class of 600+)*
- Graduate Diploma in Applied Finance and Investment *Securities Institute of Australia*
- Bachelor of Economics with Diploma of Education *Macquarie University*
- Multiple industry based courses
- Dux of Higher School Certificate, *Blue Mountains Grammar*

Guyren is also available on a consultancy basis to assist clients to liaise with their lenders, restructure their loans, or evaluate the feasibility of gaining finance for an investment project.

We look forward to assisting you with this new service.

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